



people in property
recruitment group

people in property news

DID YOU TAKE YOUR BEROCCA? THE GFC HANGOVER!

From The Desk of Julie Della, Managing Director

As we all emerge from an induced coma, and the hangover has nearly worn off - there is still some trepidation in the job market - and it's not what you think!



Job opportunities have increased a staggering 85.5% according to our statistics when comparing available jobs from Jan - Mar 2009 quarter to Jan - Mar 2010 quarter.

On the down side this is already impacting on the job market creating limited applications for some positions, however on the up-side, we are seeing the generation of some new positions as companies commence their re-building phase.

This is an exciting time for Australia and Western Australia in particular. We believe WA was indeed much luckier than other States and Countries - we believe Western Australia was the last to be "hit" by GFC and it has been the fastest to regenerate - it certainly is the Lucky State.

FIND OUT HERE

- Who's In Demand?
- Jan - March Job Vacancies
- Who's Being Paid What?
- Salaries - Are they on the rise due to increase in business activity and market confidence?
- Over 100 Positions Available - Which One is Yours?





WHO'S IN DEMAND?

MOST POPULAR!

- Draftspersons - AutoCAD, ArchiCAD
- Estimators/Schedulers
- Residential Property Managers
- Real Estate & New Home Sales Executives
- Administration Support (Building, Construction, Property)

INCREASED DEMAND!

- Site & Project Managers - Residential & Construction
- Development Managers
- Corporate Property Positions
- Senior & Executive Management Positions



WHO'S BEING PAID WHAT?

The figures mentioned below are taken from actual evidence from salaries negotiated in the past 8 months. This is to be used for a guide only.

Job Title	Exp	From	To	Comments
Trainee Drafty/Arch	0-1 yrs	\$40k+	\$45k+	Depending on qualifications
Drafty	1-2 yrs	\$45k+	\$50k+	
Drafty	2+ yrs	\$50k+	\$60k+	
Drafting Manager		\$75k+	\$85k+	
Site Manager		\$75k+	\$90k+	Building
Senior Site Manager		\$90k+	\$120k+	Building
Site Manager		\$80k+	\$100k+	Construction
Senior Site Manager		\$100k+	\$130k+	Construction
Estimators		\$55k	\$70k+	Building
Estimators		\$65k	\$120k+	Construction
Property Managers		\$38k	\$45k+	Trainee, Licensed Assistants (Residential)
Property Managers		\$50k+	\$65k+	
Department Managers		\$65k+	\$70k+	Residential Property Management
Receptionist	2+ yrs	\$38k+	\$45k+	
Sales Co-Ordinator		\$40k+	\$48k+	
PA		\$50k+	\$60k+	

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CLIENT INFORMATION PAGE

SALARIES - ARE THEY ON THE RISE DUE TO INCREASE IN BUSINESS ACTIVITY & MARKET CONFIDENCE?

Competition in the market place for good quality candidates is on the rise and rather rapidly.

Employers need to remain mindful of supply and demand - however offering salaries much higher than the market is paying will incite "dutch auction" mentality.

We strongly suggest to our Clients to remain flexible to your business requirements, however sensible trade for a Candidates skill and value adding to your business needs to remain forefront when offering a salary.

We all want the best possible person for the job and scrimping on salary may only detract prospective Candidates - whilst offering a salary paying much higher than the market determines may attract Candidates seeking "financial reward only".

There is a fine balance and we need to be mindful of the pitfalls of the skills shortage through 2006 and mid 2008.

To determine a salary, it's a little like determining the value of a car - it depends on the make and the model!



PREFERRED SUPPLIER AGREEMENT

Are People In Property Recruitment Group A Preferred Supplier to your business?

We offer our Preferred Supplier Clients a discounted fee rate on:

- Permanent Placements
- Temporary & Contract Placements
- Temp to Perm Placements



For further details contact Julie Della, Managing Director on 9328 9755 or email julie@peopleinproperty.com.au

BUSINESS PICKING UP? ASCERTAIN YOUR NEEDS FIRST WITH AN EXPERIENCED AND QUALIFIED TEMP CONTRACTOR



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CANDIDATE INFORMATION PAGE

IS YOUR C.V. ON OUR RADAR?

Our new system of "JOB ALERTS" for Candidates has been a huge success.

The speed in being able to immediately notify you of jobs means you are one of the first to know about it!

If you have not received notification of positions available in the last 3 months, you may not be on our radar—we need to find out why?

Please email your latest CV preferably in word.doc format to the following applicable Divisions or click the link below and update your C.V. TODAY!

Residential Property & Strata

✉ realestate@peopleinproperty.com.au

Commercial/Corporate Property & FM

✉ julie@peopleinproperty.com.au

Building & Construction

✉ building@peopleinproperty.com.au

Administration & Support

✉ careers@peopleinproperty.com.au

Temporary & Contract

✉ temps@peopleinproperty.com.au

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